

Fair Balance & Web Link Destination Examples
(HCP advertising)

July 2013

Guidance Document Content Flow

Purpose

The old

Figure 1: Journal Ad

Figure 2: Product summary

The new

Figure 3: Highest level fair balance for Toviaz

Figure 4: Web link destination

Figure 5: Web link destination containing references & study parameters

Using middle level to lead to highest level fair balance

Figure 6: Example Journal ad for Toviaz

Figure 7: Highest fair balance placed elsewhere

Figure 8: Highest fair balance placed elsewhere with references and parameters

Other key uses for middle level leading to highest level fair balance

Figure 9: Slide out ruler

Figure 10: Sample holder

Purpose

This document is essentially a collection of examples. Its purpose is to crystalize the principles in PAAB codes 4.4 & 7.3 and the concepts discussed in the PAAB guidance documents “Guidance on generating the three base fair balance levels (HCP advertising)” and “Guidance on base fair balance level selection and placement in Healthcare Professional APS”. It is strongly recommended that you read those documents prior to reading the present document.


The Old

Figure 1 shows the 2012 Toviaz journal ad while Figure 2 shows the PI that this ad refers to.

Figure 1: Layout for the 2012 Toviaz journal ad (i.e. before the code change).

Layout for a 2012 Toviaz journal ad (shrunk to fit page).

TODAY THERE'S P **Toviaz**™



A NEW OPTION FOR YOUR OAB† PATIENTS

Based on clinical studies, no apparent overall differences were observed in safety between older (patients ≥65 years) and younger patients (patients <65 years) on TOVIAZ. Therefore, dosage adjustment for geriatric patients may not be required. Adverse events that occurred at an incidence of ≥3% with TOVIAZ were dry mouth (18.8% 4 mg and 34.6% 8 mg), constipation (4.2% 4 mg and 6.0% 8 mg), urinary tract infection (3.2% 4 mg and 4.2% 8 mg), and dry eyes (1.4% 4 mg and 3.7% 8 mg). TOVIAZ is contraindicated in patients with urinary retention, gastric retention, uncontrolled narrow-angle glaucoma, hypersensitivity to this drug, tolterodine L-tartrate tablets, tolterodine L-tartrate extended-release capsules, soya, peanuts, lactose, and any of the other ingredients in the formulation or any component of the container. Angioedema of the face, lips, tongue, and/or larynx has been reported with fesoterodine. In some cases angioedema occurred after the first dose. Angioedema associated with upper airway swelling may be life-threatening. If involvement of the tongue, hypopharynx, or larynx occurs, fesoterodine should be promptly discontinued and appropriate therapy and/or measures to ensure a patent airway should be promptly provided. TOVIAZ, like other antimuscarinic drugs, is associated with increased heart rate that correlates with increasing dose. Accordingly, as with other antimuscarinic drugs, caution should be used when administering TOVIAZ to patients who have a history of ischemic heart disease or tachyarrhythmias. In the placebo-controlled phase 3 studies, the mean increase in heart rate, compared to placebo, were approximately 3-4 beats/minute in the 4 mg/day group and 3-5 beats/minute in the 8 mg/day group. TOVIAZ is not recommended for use in patients with severe hepatic impairment (Child-Pugh C). For patients with severe renal impairment (CL_{CR} <30 mL/min) or patients treated with potent CYP3A4 inhibitors (e.g., ketoconazole, itraconazole, miconazole, and clarithromycin), doses of TOVIAZ greater than 4 mg are not recommended.

For complete prescribing information, please refer to the Product Monograph. The Product Monograph is available upon request.

References: 1. Pfizer Canada Inc. TOVIAZ Product Monograph, February 2012. 2. Nitti VW et al. Efficacy, safety and tolerability of fesoterodine for overactive bladder syndrome. *J Urol* 2007;178:2488-2494. 3. Herschorn S et al. Comparison of fesoterodine and tolterodine extended release for the treatment of overactive bladder: A head-to-head placebo-controlled trial. *BJU Int* 2010;105:58-66. 4. Kaplan SA et al. Superior efficacy of fesoterodine over tolterodine extended release with rapid onset: A prospective, head-to-head placebo-controlled trial. *BJU Int* 2011;107:1432-1440.

Are your OAB patients on the verge of experiencing an accident?

TOVIAZ (fesoterodine fumarate extended-release tablet) is indicated for the treatment of patients with OAB with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Different by design^{1‡}

- The conversion of TOVIAZ to its active metabolite, 5-hydroxymethyl tolterodine (5-HMT), is not dependent on cytochrome P450 liver enzymes

Demonstrated efficacy in treating OAB symptoms

- Up to 5X decrease in urgency episodes/24 hrs vs. placebo at Week 12[§]
 - Median % change from baseline: -16.3% TOVIAZ 4 mg and -18.4% TOVIAZ 8 mg vs. -3.3% placebo ($p < 0.001$; baseline means were 12.5, 11.6, and 11.4, respectively)[§]

Demonstrated superiority in treating UUI[†] episodes/24 hrs with TOVIAZ 8 mg vs. tolterodine ER 4 mg in 2 head-to-head trials at Week 12^{§,¶,††}


- Winsorized mean changes from baseline:
 - Study 1: -1.5 placebo, -1.6 tolterodine ER, and -1.7 TOVIAZ ($p = 0.017$ TOVIAZ vs. tolterodine ER)
 - Study 2: -1.6 placebo, -1.7 tolterodine ER, and -2.0 TOVIAZ ($p = 0.0072$ TOVIAZ vs. tolterodine ER)

Demonstrated safety and tolerability profile¹

- Most common adverse events ≥5%: dry mouth (18.8% 4 mg and 34.6% 8 mg) and constipation (4.2% 4 mg and 6.0% 8 mg)
- Discontinuation rates due to dry mouth were 0.4% and 0.8% in patients receiving TOVIAZ 4 mg and 8 mg, respectively^{§§}

Flexible dosing¹

- Available in two different dosage strengths: 4 mg and 8 mg



Working together for a healthier world™

Member
RxID

TM Pfizer Inc., used under license
TOVIAZ TM C.P. Pharmaceuticals International C.V. owner/
Pfizer Canada Inc., Licensee
© 2012 Pfizer Canada Inc., Kirkland, Quebec H9J 2M5

NEW
Toviaz™
fesoterodine fumarate
extended-release tablets 4 mg and 8 mg

See prescribing summary on page 76

The fair balance is in the bottom left quadrant. Additionally, the icon in the extreme bottom right corner directs the reader to go to page 76 within the publication for the prescribing summary. Figure 2 is the prescribing summary spanning over 2 pages. This is what the reader would see upon arrival to page 76.

Figure 2: Toviaz 2012 Prescribing Summary (2 pages)



Lapp lactose deficiency or glucose-galactose malabsorption should not take this medicinal product. **Neurologic:** TOVIAZ, like other antimuscarinic drugs, should be administered with caution to patients with myasthenia gravis. **Ophthalmologic:** Controlled Narrow-Angle Glaucoma: TOVIAZ, like other antimuscarinic drugs, should be used with caution in patients being treated for narrow-angle glaucoma (see CONTRAINDICATIONS). **Renal:** TOVIAZ should be administered with caution to patients with impaired renal function. In patients with mild-to-moderate renal impairment, no dosage adjustment is required. Doses of fesoterodine greater than 4 mg are not recommended in patients with severe renal impairment (CL_{CR}<30 mL/min) (see ADMINISTRATION).



Prescribing Summary



Patient Selection Criteria

THERAPEUTIC CLASSIFICATION: Anticholinergic – Antispasmodic Agent

INDICATIONS AND CLINICAL USE: TOVIAZ™ (fesoterodine fumarate extended-release tablet) is indicated for the treatment of patients with overactive bladder with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms. **Geriatrics (>65 years of age):** Based on clinical studies, no apparent overall differences were observed in safety between older (patients ≥65 years) and younger patients (patients <65 years) on fesoterodine extended-release tablets. Therefore, dosage adjustment for geriatric patients may not be required (see SPECIAL POPULATIONS). **Pediatrics (<18 years of age):** The safety and efficacy of TOVIAZ in pediatric populations have not been established.

CONTRAINDICATIONS: TOVIAZ is contraindicated in patients with: urinary retention, gastric retention, uncontrolled narrow-angle glaucoma, hypersensitivity to this drug, tolterodine L-tartrate tablets, tolterodine L-tartrate extended-release capsules, soya, peanuts, lactose, any of the other ingredients in the formulation or any component of the container.

SPECIAL POPULATIONS: Pregnant Women: There are no adequate data from the use of fesoterodine in pregnant women. Reproductive toxicity studies with fesoterodine in animals show embryotoxicity at doses close to maternally toxic ones. The potential risk for humans is unknown. Therefore, fesoterodine should be used during pregnancy only if the potential benefit to the mother outweighs the potential risk to the foetus. Women of childbearing potential should be considered for treatment only if using adequate contraception. **Nursing Women:** It is not known whether fesoterodine is excreted into human milk; therefore, breastfeeding is not recommended during treatment with fesoterodine. **Pediatrics (<18 years of age):** The safety and efficacy of TOVIAZ in pediatric patients have not been established. **Geriatrics (>65 years of age):** No overall differences in safety or effectiveness were observed between patients younger than 65 years of age and those 65 years of age or older in the clinical studies. However, patients in these studies were highly selected and relatively healthy. Dose-adjustment may not be required for the elderly. The pharmacokinetics of fesoterodine are not significantly influenced by age (see ADVERSE REACTIONS – Geriatrics).



Safety Information

WARNINGS AND PRECAUTIONS: Cardiovascular: TOVIAZ, like other antimuscarinic drugs, is associated with increased heart rate that correlates with increasing dose. Accordingly, as with other antimuscarinic drugs, caution should be used when administering TOVIAZ to patients who have a history of ischemic heart disease or tachyarrhythmias. **Endocrine/Metabolism: CYP3A4:** Caution should be exercised when prescribing or up-titrating fesoterodine from 4 mg to 8 mg in patients in whom an increased exposure to the active metabolite is expected, such as with concomitant administration of CYP3A4 inhibitors. In the presence of a potent CYP3A4 inhibitor (e.g., ketoconazole, itraconazole, miconazole, and clarithromycin), doses of TOVIAZ greater than 4 mg are not recommended. In the presence of moderate CYP3A4 inhibitors (e.g., fluconazole), no dosing adjustments are recommended. While the effect of weak CYP3A4 inhibitors (e.g., cimetidine) was not examined in a clinical study, some pharmacokinetic interaction is expected, though less than what was observed with moderate CYP3A4 inhibitors (see ADMINISTRATION and Supplemental Product Information). **CYP2D6:** A subset of individuals are poor metabolizers for CYP2D6. Compared with CYP2D6 extensive metabolizers not taking ketoconazole (a potent CYP3A4 inhibitor), further increases in the exposure to the active metabolite of fesoterodine were observed in subjects who were CYP2D6 poor metabolizers taking ketoconazole (see Supplemental Product Information). **Gastrointestinal:** Patients at Risk of Gastric Retention: TOVIAZ, like other antimuscarinic drugs, should be administered with caution to patients with decreased gastrointestinal motility, including patients with severe constipation and to patients with gastrointestinal obstruction disorders (e.g., pyloric stenosis) because of the risk of gastric retention (see CONTRAINDICATIONS). **Genitourinary:** Patients at Risk of Urinary Retention: TOVIAZ, like other antimuscarinic drugs, should be administered with caution to patients with clinically significant bladder outlet obstruction because of the risk of urinary retention (see CONTRAINDICATIONS and Supplemental Product Information). **Hepatic/Biliary/Pancreatic:** TOVIAZ should be administered with caution to patients with impaired hepatic function. In patients with mild to moderate hepatic impairment, no dosage adjustment is required. Fesoterodine is not recommended for use in patients with severe hepatic impairment (see ADMINISTRATION). **Immune:** Angioedema: Angioedema of the face, lips, tongue, and/or larynx has been reported with fesoterodine. In some cases angioedema occurred after the first dose. Angioedema associated with upper airway swelling may be life-threatening. If involvement of the tongue, hypopharynx, or larynx occurs, fesoterodine should be promptly discontinued and appropriate therapy and/or measures to ensure a patent airway should be promptly provided. Lactose: TOVIAZ extended-release tablets contain lactose. Patients with rare hereditary problems of galactose intolerance, the

You can report any suspected adverse reactions associated with the use of health products to the Canada Vigilance Program by one of the following 3 ways:

- Report online at www.healthcanada.gc.ca/medefect
- Call toll-free at 1-866-234-2345
- Complete a Canada Vigilance Reporting Form and:
 - Fax toll-free to 1-866-678-6789, or
 - Mail to: Canada Vigilance Program, Health Canada, Postal Locator 0701C, Ottawa, ON K1A 0K9

Administration

Dosing Considerations: Dosing of TOVIAZ (fecoterdine fumarate) may be affected by the following: individual response and tolerability, impaired hepatic function and renal impairment, potent CYP3A4 inhibitors (see WARNINGS AND PRECAUTIONS and ADMINISTRATION, Recommended Dose and Dosage Adjustment), **Recommended Dose and Dosage Adjustment:** The recommended starting dose of TOVIAZ is 4 mg once daily. Based upon individual response and tolerability, the dose may be increased to 8 mg once daily. The daily dose of TOVIAZ should not exceed 4 mg in the following populations: patients with severe renal impairment ($CL_{CR} < 30$ mL/min) and patients taking potent CYP3A4 inhibitors, such as ketoconazole, itraconazole, miconazole, and clarithromycin. TOVIAZ is not recommended for use in patients with severe hepatic impairment (Child-Pugh C). Dosage adjustment may not be necessary for elderly patients (>65 years of age) (see SPECIAL POPULATIONS). **Administration:** TOVIAZ tablets should be taken with liquid and swallowed whole. TOVIAZ can be administered with or without food, and should not be chewed, divided, or crushed. TOVIAZ may be taken during the day or at night.

Supplemental Product Information

ADVERSE REACTIONS—Clinical Trial Adverse Drug Reactions: Because clinical trials are conducted under very specific conditions, the adverse reaction rates observed in the clinical trials may not reflect the rates observed in practice and should not be compared to the rates in the clinical trials of another drug. Adverse drug reaction information from clinical trials is useful for identifying drug-related adverse events and for approximating rates. The following table lists adverse events, regardless of causality, that were reported in the controlled Phase 3, randomized, placebo-controlled trial of anticholinergic fecoterdine fumarate in 1 year of patients treated with TOVIAZ 4 mg or 8 mg once daily for 12 weeks.

Table 1. Adverse events with an incidence exceeding the placebo rate and reported by > 1% of patients in the double-blind, placebo-controlled Phase 3 trial of 12 weeks treatment duration.

System organ class/Preferred term		Placebo	TOVIAZ 4 mg/day	TOVIAZ 8 mg/day
		n=554	n=554	n=558
		%	%	%
Gastrointestinal disorders	Dry mouth	7.0	18.8	34.6
	Constipation	2.0	4.2	6.0
	Dyspepsia	0.5	1.6	2.3
	Nausea	1.3	0.7	1.9
	Abdominal pain upper	0.5	1.1	0.5
Infections	Upper tract infection	3.1	3.2	4.2
	Upper respiratory tract infection	2.2	2.5	1.8
Eye disorders	Dry eyes	0	1.4	3.7
	Blurred vision	0.7	1.3	1.6
Renal and urinary disorders	Urinary retention	0.2	1.1	1.4
Respiratory disorders	Cough	0.5	1.6	0.9
	Dry throat	0.4	0.9	2.3
General disorders	Edema peripheral	0.7	0.7	1.2
Musculoskeletal disorders	Back pain	0.4	2.0	0.9
Psychiatric disorders	Insomnia	0.5	1.3	0.4
Investigations	ALT increased	0.9	0.5	1.2
	GGT increased	0.4	0.4	1.2
Skin disorders	Pruritus	0.5	0.7	1.1

All values are unrounded and GGT represents gamma-glutamyl transferase.

DRUG INTERACTIONS—Dosing: Co-administration of TOVIAZ with other medicinal products with anticholinergic properties may result in more pronounced therapeutic and/or adverse effects. TOVIAZ is a highly metabolized active anticholinergic, 5-hydroxytryptamine 2A (5-HT_{2A}), by serotonergic enzymes; the active metabolite of fecoterdine is further metabolized, principally by CYP2D6 and CYP3A4. At therapeutic concentrations, 5-HT_{2A} does not inhibit CYP isoenzymes 1A2, 2C8, 2C9, 2C19, 2C9, 2C19, 3A4, or 3A4 and does not inhibit CYP isoenzymes 1A2, 2C8, 2C9, 2C19, or 3A4 (see TOVIAZ, Other Concomitant Therapies). Alpha-blockers for benign prostatic hyperplasia (BPH) in men: TOVIAZ, 4 mg once daily for 4 weeks in a study of men 40 years and older with moderate to severe BPH symptoms taking alpha-blockers for lower urinary tract symptoms (LUTS). No adverse effects of anticholinergic combination were demonstrated. However, caution treatment emergent events such as urinary retention and dizziness were reported more often by men in the fecoterdine 8 mg group than in the placebo 8 mg group (urinary retention: 2.7% vs. 0.4% and dizziness: 0.2% vs. 0.8%). Caution should be used when administering TOVIAZ to men with prostatic hyperplasia (see WARNINGS AND PRECAUTIONS, Concomitant).

Dosing Information

Table 2. Establishes or Potential Drug-Drug Interactions

Proposed Name	Ref	Effect	Clinical Comment
Intensified potent CYP3A4 inhibitor	CT	The effect of fecoterdine 200 mg twice daily for 5 days increased C _{max} and AUC of the active metabolite of fecoterdine by 16 and 23, respectively after oral administration of TOVIAZ 4 mg qd for 5 days in men. In CYP3A4 poor metabolizers, the effect of fecoterdine 200 mg twice daily for 5 days increased C _{max} and AUC of the active metabolite of fecoterdine by 2.1- and 2.5-fold, respectively. Furthermore, in subjects who were CYP3A4 poor metabolizers and taking fecoterdine vs. subjects who were CYP3A4 extensive metabolizers and not taking fecoterdine, the C _{max} and AUC increased by 2.1- and 2.5-fold, respectively. The effect of fecoterdine 200 mg once daily for 5 days increased C _{max} and AUC of fecoterdine and its active metabolite by 2.2-fold in CYP2D6 extensive metabolizers and 1.5- and 1.3-fold, respectively, in CYP2D6 poor metabolizers. Furthermore, in subjects who were CYP2D6 poor metabolizers and taking fecoterdine vs. subjects who were CYP2D6 extensive metabolizers and not taking fecoterdine, the C _{max} and AUC increased by 3.4 and 4.2-fold, respectively.	Dose of fecoterdine greater than 4 mg are not recommended in patients taking potent CYP3A4 inhibitors such as ketoconazole, itraconazole, miconazole, and clarithromycin.
Fluorinated potent CYP3A4 inhibitor	CT	Co-administration of fecoterdine 4 mg qd with fluconazole 200 mg twice daily increased C _{max} and AUC of the active metabolite of fecoterdine by approximately 15% (14%, 25% and 24%, 15%, 35%), respectively.	No increase in the active metabolite of fecoterdine is anticholinergically relevant. No dosage adjustment is recommended when fecoterdine is co-administered with a potent CYP3A4 inhibitor.
Overdose weak CYP3A4 inhibitor	T	The effect of weak CYP3A4 inhibitors was not examined, it is not expected to be in excess of the effect of moderate inhibitors.	
Strong CYP3A4 inhibitor	CT	Following induction of CYP3A4 the clearance 200 mg once daily C _{max} and AUC of the active metabolite of fecoterdine decreased by approximately 75% and 75%, respectively, after administration of fecoterdine 4 mg. The terminal half-life of the active metabolite was unchanged.	Induction of CYP3A4 may lead to reduced plasma levels of the active metabolite of fecoterdine. No dosage adjustment is recommended in the presence of CYP3A4 inducers such as rifampin, rifabutin, etc. However, concurrent use of CYP3A4 inducers is not recommended.
CYP2D6 inhibitor	T	In poor metabolizers for CYP2D6, C _{max} and AUC of the active metabolite were increased 17 and 2-fold, respectively.	The increase with CYP2D6 inhibitor was not statistically significant. No dosage adjustment is recommended in the presence of CYP2D6 inhibitors.

Warfarin	CT	A clinical study has shown in healthy volunteers that fecoterdine 8 mg once daily has no significant effect on the PK or the anticoagulant activity of a single 25 mg dose of warfarin. Standard therapeutic monitoring for warfarin should be continued.
Oral contraceptives	CT	In the presence of fecoterdine, there were no clinically significant changes in the plasma concentrations of combined oral contraceptives containing 0.02 mg ethinyl estradiol and 0.15 mg levonorgestrel.

Legend: C = Case Study; CT = Clinical Trial; T = Theoretical

Drug-Food Interactions: Fecoterdine tablets can be taken with or without food. There is no clinically relevant effect of food on the pharmacokinetics of fecoterdine. Concurrent food intake increased the active metabolite of fecoterdine AUC by 16% and C_{max} by 18% (see ADMINISTRATION).

SYMPTOMS AND TREATMENT OF OVERDOSE

OVERDOSE: Overdosage with fecoterdine could result in severe anticholinergic effects and should be treated accordingly. Treatment of overdosage with fecoterdine should consist of gastric lavage and/or activated charcoal. Treatment for symptoms not recommended in humans. For severe central anticholinergic effects: Inducement of emesis is not recommended. Supportive care, such as physostigmine, may be used if anticholinergic overdose does not abate as an anticholinergic, such as atropine. Patients with respiratory insufficiency should be given respiratory assistance. If respiratory arrest occurs, patients should be given artificial respiration. Patients with bradycardia may be treated with at least 1 mg of atropine, and those with urinary retention may be catheterized. Patients with fecoterdine overdose may be placed in a warm environment or treated with physostigmine 3 mg IV, or both. ECG should be monitored.

For management of a suspected drug overdose, contact your regional Poison Control Center.

For complete prescribing information, please refer to the Product Monograph, February 6, 2012.

Detail Product Monograph can be found at www.pfizer.ca or by contacting the Pfizer Canadian Medical Information Services at 1-800-463-0000

The New

Figure 3 is one of the ways the Toviaz ad can look after the July 2013 PAAB code change. The highest level of base fair balance is employed because the APS contains therapeutic claims.


TM Pfizer Inc. used under license
TOVIAZ, TM C.P. Pfizer Inc./Pfizer International C.V. owned by Pfizer Canada Inc., licensee
© 2012 Pfizer Canada Inc., Montreal, Quebec, H3J 2M5



Figure 3: Toviaz highest level fair balance

This is an example of modifications to an existing journal ad. These modifications have not been approved by Pfizer and are being shown for training purposes only.

TODAY THERE'S P **Toviaz**™



A NEW OPTION
FOR YOUR
OAB†
PATIENTS

Clinical use:
Safety and efficacy in pediatric populations have not been established.

Contraindications:

- Urinary retention
- Gastric retention
- Uncontrolled narrow-angle glaucoma
- Hypersensitivity to tolterodine L tartrate, soya, peanuts, lactose

Relevant warnings and precautions:

- Increase in heart rate
- Interaction with potent CYP3A4 inhibitors
- Patients at risk of gastric retention
- Patients at risk of urinary retention
- Patients with impaired hepatic function
- Angioedema

• Patients with myasthenia gravis

• Patients with controlled narrow-angle glaucoma

• Patients with impaired renal function

• Use of contraception in women of childbearing potential

For more information:
Please consult the Product Monograph at www.toviaz.ca/PM1583 for important information relating to adverse reactions, drug interactions, and dosing information which have not been discussed in this piece. The Product Monograph is also available by calling us at 1-800-XXX-XXXX

References: 1. Pfizer Canada Inc. TOVIAZ Product Monograph, February 2012. 2. Nititi VW *et al.* Efficacy, safety and tolerability of fesoterodine for overactive bladder syndrome. *J Urol* 2007;178:2488-2494. 3. Herschorn S *et al.* Comparison of fesoterodine and tolterodine extended release for the treatment of overactive bladder: A head-to-head placebo-controlled trial. *BJU Int* 2010;105:58-66. 4. Kaplan SA *et al.* Superior efficacy of fesoterodine over tolterodine extended release with rapid onset: A prospective, head-to-head placebo-controlled trial. *BJU Int* 2011;107:1432-1440.

Are your OAB patients on the verge of experiencing an accident?

TOVIAZ (fesoterodine fumarate extended-release tablet) is indicated for the treatment of patients with OAB with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Different by design^{1†}

- The conversion of TOVIAZ to its active metabolite, 5-hydroxymethyl tolterodine (5-HMT), is not dependent on cytochrome P450 liver enzymes

Demonstrated efficacy in treating OAB symptoms

- Up to 5X decrease in urgency episodes/24 hrs vs. placebo at Week 12^{2§}
 - Median % change from baseline: -16.3% TOVIAZ 4 mg and -18.4% TOVIAZ 8 mg vs. -3.3% placebo ($p < 0.001$; baseline means were 12.5, 11.6, and 11.4, respectively)²

Demonstrated superiority in treating UUI[¶] episodes/24 hrs with TOVIAZ 8 mg vs. tolterodine ER 4 mg in 2 head-to-head trials at Week 12^{3,4††§§}

- Winsorized mean changes from baseline:
 - Study 1: -1.5 placebo, -1.6 tolterodine ER, and -1.7 TOVIAZ ($p = 0.017$ TOVIAZ vs. tolterodine ER)
 - Study 2: -1.6 placebo, -1.7 tolterodine ER, and -2.0 TOVIAZ ($p = 0.0072$ TOVIAZ vs. tolterodine ER)

Demonstrated safety and tolerability profile¹

- Most common adverse events $\geq 5\%$: dry mouth (18.8% 4 mg and 34.6% 8 mg) and constipation (4.2% 4 mg and 6.0% 8 mg)
- Discontinuation rates due to dry mouth were 0.4% and 0.8% in patients receiving TOVIAZ 4 mg and 8 mg, respectively^{3§}

Flexible dosing¹


- Available in two different dosage strengths: 4 mg and 8 mg

† OAB=Overactive Bladder
†† Comparative clinical significance has not been established.
§ Randomized, double-blind, placebo-controlled, multicentre study of patients with OAB symptoms including urinary frequency and either urinary urgency or UUI. Patients were randomized to receive placebo (n=274), TOVIAZ 4 mg (n=283), or TOVIAZ 8 mg (n=279) once-daily for 12 weeks. Number of patients evaluated for urgency episodes/24 hrs was 266, 267, and 267, respectively.
¶ UUI=urge urinary incontinence
††† 12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (≥8 voids and ≥1 UUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=334), maximum dose of tolterodine ER 4 mg (n=684), or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=679). Number of patients evaluated for UUI episodes/24 hrs was 307, 626, and 619, respectively. Baseline means for UUI episodes/24 hrs were 2.6, 2.5, and 2.4, respectively.
†††† 12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (≥8 voids and ≥1 UUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=478), maximum dose of tolterodine ER 4 mg (n=973), or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=960). Number of patients evaluated for UUI episodes/24 hrs was 445, 926, and 989, respectively. Baseline means for UUI episodes/24 hrs were 2.4, 2.5, and 2.5, respectively.
§§ A total of 1964 patients participated in two 12-week Phase 3 efficacy and safety studies. In these 2 studies combined, 554 patients received TOVIAZ 4 mg/day and 566 patients received TOVIAZ 8 mg/day.



Working together for a healthier world™

Member of



TM: Trademark of Pfizer Inc, used under license.

TOVIAZ™ C.P. Pharmaceuticals International C.V., owner/
Pfizer Canada Inc., Licensee



© 2012 Pfizer Canada Inc., Kirkland, Quebec H3J 2M5

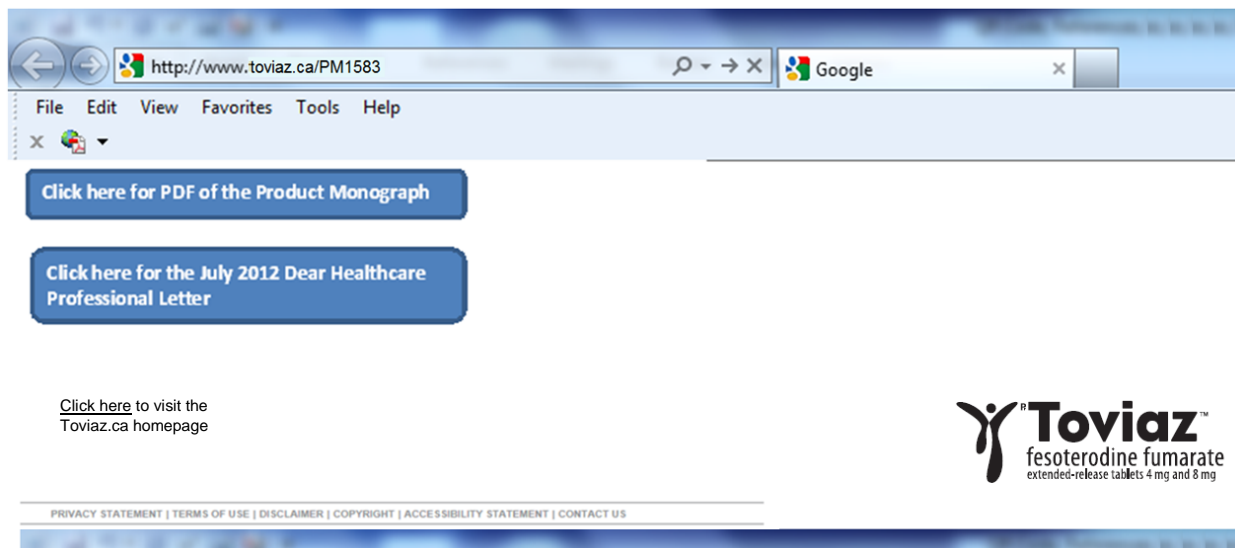
NEW



Toviaz™
fesoterodine fumarate
extended-release tablets 4 mg and 8 mg

The web page at URL www.toviaz.ca/PM1583 in the Figure 3 fair balance is a hypothetical page on the HCP gated website www.toviaz.ca. Figure 4 shows an example of what this hypothetical web page could look like (for training purposes only, this webpage does not exist and has not been approved by Pfizer). Note that Toviaz does not have a July 2012 Dear HCP letter. The corresponding icon has been added for demonstration purposes only.

Figure 4: Hypothetical web link destination for Toviaz



As per PAAB code section 7.3, this page must be accessible without the need to enter a password. This is possible as the APS containing the URL is distributed or made viewable in controlled fashion (i.e. targeted for HCPs). The URL itself therefore acts as the key into the Toviaz website. This is why you'll note the URL is not simply www.toviaz.ca. There is no need for PAAB review of this web page provided the content is limited to that listed in PAAB code section 7.3.2b. The references and study parameters are reviewed within the context of the corresponding APS.

The reference list and the study parameters may appear in APS as in Figure 3. However, they could have alternatively been moved to the web link destination as shown in Figure 5. The click through to the TMA (and the Dear HCP letter if applicable) must be **very** prominent on the web link destination (e.g. large and the first item on the page).

Please note that the study parameters and the reference list may appear either on the face of the weblink destination (as in Figure 5) or they may be relegated to a click through button.

Figure 5: Hypothetical web link destination for Toviaz (with references & study parameters)

Click here for PDF of the Product Monograph

Click here for the July 2012 Dear Healthcare Professional Letter

Reference List:

1. Pfizer Canada Inc. TOVIAZ Product Monograph. February 2012.
§§ A total of 1964 patients participated in two 12-week, Phase 3 efficacy and safety studies. In these 2 studies combined, 554 patients received TOVIAZ 4 mg/day and 566 patients received TOVIAZ 8 mg/day.
2. Nitti VW *et al.* Efficacy, safety and tolerability of fesoterodine for overactive bladder syndrome. *J Urol* 2007;178:2488-2494.
§ Randomized, double-blind, placebo-controlled, multicentre study of patients with OAB symptoms including urinary frequency and either urinary urgency or UUI. Patients were randomized to receive placebo (n=274), TOVIAZ 4 mg (n=283), or TOVIAZ 8 mg (n=279) once-daily for 12 weeks. Number of patients evaluated for urgency episodes/24 hrs was 266, 267, and 267, respectively.
3. Herschorn S *et al.* Comparison of fesoterodine and tolterodine extended release for the treatment of overactive bladder: A head-to-head placebo-controlled trial. *BJU Int* 2010;105:58-66.
†† 12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (>8 voids and >1 UUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=334); maximum dose of tolterodine ER 4 mg (n=684); or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=679). Number of patients evaluated for UUI episodes/24 hrs was 307, 626, and 619, respectively. Baseline means for UUI episodes/24 hrs were 2.6, 2.5, and 2.4, respectively.
4. Kaplan SA *et al.* Superior efficacy of fesoterodine over tolterodine extended release with rapid onset: A prospective, head-to-head placebo-controlled trial. *BJU Int* 2011;107:1432-1440.
‡‡ 12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (>8 voids and >1 UUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=478); maximum dose of tolterodine ER 4 mg (n=973); or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=960). Number of patients evaluated for UUI episodes/24 hrs was 448, 926, and 908, respectively. Baseline means for UUI episodes/24 hrs were 2.4, 2.6, and 2.6, respectively.

Toviaz
fesoterodine fumarate
extended-release tablets 4 mg and 8 mg

PRIVACY STATEMENT | TERMS OF USE | DISCLAIMER | COPYRIGHT | ACCESSIBILITY STATEMENT | CONTACT US

It is important to note that study parameters are the only footnotes which can be relegated to the web link destination. Disclaimers and definitions, for example, must remain on the face of the ad (on the same surface as the claims they are qualifying) in order to satisfy PAAB code section 2.1.

Rather than the Toviaz website, the manufacturer could have used a URL leading directly to the product monograph PDF document stored on the corporate website or to the Drug Product Directory search page on the Health Canada website. This would impose some limitations on the manufacturer options vis-à-vis the reference list and study parameters.


Using middle level to lead to highest level fair balance

The APS in figure 3 employs the highest level fair balance as it has therapeutic claims. However, the manufacturer could instead choose to use middle fair balance on the face of the APS to direct the reader elsewhere to a surface which is easily accessible (e.g. same media) and conducive to easy reading. In Figure 6, we've modified the Figure 3 APS to accomplish this.

Figure 6: Middle level used to direct the reader to highest level fair balance

An option discussed in the PAAB document "Guidance on base fair balance level selection and placement in healthcare professional APS"

TODAY THERE'S Toviaz™




**A NEW OPTION
FOR YOUR
OAB†
PATIENTS**


Refer to the page in the bottom-right icon for additional safety information and for a web link to the product monograph discussing:

- Contraindications in patients with urinary retention, gastric retention, uncontrolled narrow-angle glaucoma, hypersensitivity to tolterodine L tartrate, soya, peanuts, lactose
- Relevant warnings and precautions regarding increase in heart rate, interaction with potent CYP3A4 inhibitors, patients at risk of gastric retention, patients at risk of urinary retention, patients with impaired hepatic function, angioedema, patients with myasthenia gravis, patients with controlled narrow-angle glaucoma, patients with impaired renal function, and use of contraception in women of childbearing potential.
- Conditions of clinical use, adverse reactions, drug interactions, and dosing instructions

In addition, the page contains the reference list and study parameters relating to this advertisement.



Working together for a healthier world™



TM: Trademark of Pfizer Inc., used under license.
TOVIAZ™ C.P. Pharmaceuticals International C.V., owned/
Pfizer Canada Inc., Licensee
© 2012 Pfizer Canada Inc., Kirkland, Quebec H9J 2M5

Are your OAB patients on the verge of experiencing an accident?

TOVIAZ (fesoterodine fumarate extended-release tablet) is indicated for the treatment of patients with OAB with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Different by design^{1‡}

- The conversion of TOVIAZ to its active metabolite, 5-hydroxymethyl tolterodine (5-HMT), is not dependent on cytochrome P450 liver enzymes

Demonstrated efficacy in treating OAB symptoms

- Up to 5X decrease in urgency episodes/24 hrs vs. placebo at Week 12^{2§}
 - Median % change from baseline: -16.3% TOVIAZ 4 mg and -18.4% TOVIAZ 8 mg vs. -3.3% placebo (p<0.001; baseline means were 12.5, 11.6, and 11.4, respectively)²

Demonstrated superiority in treating UUI[¶] episodes/24 hrs with TOVIAZ 8 mg vs. tolterodine ER 4 mg in 2 head-to-head trials at Week 12^{3,4††‡‡}

- Winsorized mean changes from baseline:
 - Study 1: -1.5 placebo, -1.6 tolterodine ER, and -1.7 TOVIAZ (p=0.017 TOVIAZ vs. tolterodine ER)
 - Study 2: -1.6 placebo, -1.7 tolterodine ER, and -2.0 TOVIAZ (p=0.0072 TOVIAZ vs. tolterodine ER)


Demonstrated safety and tolerability profile¹

- Most common adverse events ≥5%: dry mouth (18.8% 4 mg and 34.6% 8 mg) and constipation (4.2% 4 mg and 6.0% 8 mg)
- Discontinuation rates due to dry mouth were 0.4% and 0.8% in patients receiving TOVIAZ 4 mg and 8 mg, respectively^{4§}


Flexible dosing¹

- Available in two different dosage strengths: 4 mg and 8 mg

NEW



Toviaz™
fesoterodine fumarate
extended-release tablets 4 mg and 8 mg




See additional safety information on page xx

When the reader goes to page XX, they'll see Figure 7. In this case, www.toviaz.ca/PM1583 would be figure 5. Note that the relevant page XX presentation should begin with the product logo so as to be easily located (and differentiated from other content on the page).

As Toviaz does not have any emphasized warnings and precautions (e.g. bolded/boxed) or a long list of clinical use issues in the "Indication and Clinical Use" section of the product monograph, the benefits of using middle fair balance within the main advertising message to direct HCPs to the highest level elsewhere are not as pronounced as they would be for other products.

Figure 7: Highest fair balance placed elsewhere



Indication & Clinical use:
Indicated for the treatment of patients with overactive bladder with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Safety and efficacy in pediatric populations have not been established.

Contraindications:

- Urinary retention
- Gastric retention
- Uncontrolled narrow-angle glaucoma
- Hypersensitivity to tolterodine L-tartrate, soya, peanuts, lactose

Relevant warnings and precautions:

- Increased in heart rate
- Interaction with potent CYP3A4 inhibitors
- Patient at risk of gastric retention

- Patient at risk of urinary retention
- Patients with impaired hepatic function
- Angioedema
- Patients with myasthenia gravis
- Patients with controlled narrow-angle glaucoma
- Patients with impaired renal function
- Use of contraception in women of childbearing potential


For more information:
Please consult the product monograph at www.toviaz.ca/PM1583 for important information relating to adverse reactions, drug interactions, and dosing information which have not been discussed in this piece.

The product monograph is also available by calling us at 1-800-XXX-XXXX.

This brings us to another potential location for references and study parameters. In Figure 8, we've added the references and study parameters to the surface containing the highest level fair balance (rather than keeping them on the ad or moving them to the web-link destination). In this case, www.toviaz.ca/PM1583 would be figure 4.

Figure 9 shows the minimum font sizes for content which does not appear on the face of the ad. These minimum requirements apply whether the content appears on the web link destination or elsewhere such as some other page within the publication. There are no minimum fair balance font sizes for content on the face of the ad (as fair balance size on the face of the ad should be comparable to the benefit copy font size).

Figure 8: Highest fair balance placed elsewhere with references and parameters



Indication & Clinical use:
Indicated for the treatment of patients with overactive bladder with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Safety and efficacy in pediatric populations have not been established.

Contraindications:

- Urinary retention
- Gastric retention
- Uncontrolled narrow-angle glaucoma
- Hypersensitivity to tolterodine L-tartrate, soya, peanuts, lactose

Relevant warnings and precautions:

- Increased in heart rate
- Interaction with potent CYP3A4 inhibitors
- Patient at risk of gastric retention
- Patient at risk of urinary retention
- Patients with impaired hepatic function

- Angioedema
- Patients with myasthenia gravis
- Patients with controlled narrow-angle glaucoma
- Patients with impaired renal function
- Use of contraception in women of childbearing potential


For more information:
Please consult the product monograph at www.toviaz.ca/PM1583 for important information relating to adverse reactions, drug interactions, and dosing information which have not been discussed in this piece.

The product monograph is also available by calling us at 1-800-XXX-XXXX.

Reference list:

1. Pfizer Canada Inc. TOVIAZ Product Monograph. February 2012.
^{§§}A total of 1964 patients participated in two 12-week, Phase 3 efficacy and safety studies. In these 2 studies combined, 554 patients received TOVIAZ 4 mg/day and 566 patients received TOVIAZ 8 mg/day.
2. Nitti WW et al. Efficacy, safety and tolerability of fesoterodine for overactive bladder syndrome. *J Urol* 2007;178:2488-2494.
[§]Randomized, double-blind, placebo-controlled, multicentre study of patients with OAB symptoms including urinary frequency and either urinary urgency or UIUI. Patients were randomized to receive placebo (n=274), TOVIAZ 4 mg (n=283), or TOVIAZ 8 mg (n=279) once-daily for 12 weeks. Number of patients evaluated for urgency episodes/24 hrs was 266, 267, and 267, respectively.
3. Herschorn S et al. Comparison of fesoterodine and tolterodine extended release for the treatment of overactive bladder: A head-to-head placebo-controlled trial. *BJU Int* 2010;105:58-66.
^{††}12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (>8 voids and >1 UIUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=334); maximum dose of tolterodine ER 4 mg (n=684); or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=679). Number of patients evaluated for UIUI episodes/24 hrs was 307, 626, and 619, respectively. Baseline means for UIUI episodes/24 hrs were 2.6, 2.5, and 2.4, respectively.
4. Kaplan SA et al. Superior efficacy of fesoterodine over tolterodine extended release with rapid onset: A prospective, head-to-head placebo-controlled trial. *BJU Int* 2011;107:1432-1440.
^{††}12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (>8 voids and >1 UIUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=478); maximum dose of tolterodine ER 4 mg (n=973); or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=960). Number of patients evaluated for UIUI episodes/24 hrs was 448, 926, and 908, respectively. Baseline means for UIUI episodes/24 hrs were 2.4, 2.6, and 2.6, respectively.

Figure 9: Font sizes for content which is **not** located on the face of the ad



Indication & Clinical use:
Indicated for the treatment of patients with overactive bladder with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Safety and efficacy in pediatric populations have not been established.

Contraindications:

- Urinary retention
- Gastric retention
- Uncontrolled narrow-angle glaucoma
- Hypersensitivity to tolterodine L-tartrate, soya, peanuts, lactose

Relevant warnings and precautions:

- Increased in heart rate
- Interaction with potent CYP3A4 inhibitors
- Patient at risk of gastric retention
- Patient at risk of urinary retention
- Patients with impaired hepatic function

- Angioedema
- Patients with myasthenia gravis
- Patients with controlled narrow-angle glaucoma
- Patients with impaired renal function
- Use of contraception in women of childbearing potential

For more information:
Please consult the product monograph at www.toviaz.ca/PM1583 for important information relating to adverse reactions, drug interactions, and dosing information which have not been discussed in this piece.

The product monograph is also available by calling us at 1-800-XXX-XXXX.

Reference list:

1. Pfizer Canada Inc. TOVIAZ Product Monograph. February 2012.
^{§§}A total of 1964 patients participated in two 12-week, Phase 3 efficacy and safety studies. In these 2 studies combined, 554 patients received TOVIAZ 4 mg/day and 566 patients received TOVIAZ 8 mg/day.
2. Nitti WW et al. Efficacy, safety and tolerability of fesoterodine for overactive bladder syndrome. *J Urol* 2007;178:2488-2494.
[§]Randomized, double-blind, placebo-controlled, multicentre study of patients with OAB symptoms including urinary frequency and either urinary urgency or UIUI. Patients were randomized to receive placebo (n=274), TOVIAZ 4 mg (n=283), or TOVIAZ 8 mg (n=279) once-daily for 12 weeks. Number of patients evaluated for urgency episodes/24 hrs was 266, 267, and 267, respectively.
3. Herschorn S et al. Comparison of fesoterodine and tolterodine extended release for the treatment of overactive bladder: A head-to-head placebo-controlled trial. *BJU Int* 2010;105:58-66.
^{††}12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (>8 voids and >1 UIUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=334); maximum dose of tolterodine ER 4 mg (n=684); or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=679). Number of patients evaluated for UIUI episodes/24 hrs was 307, 626, and 619, respectively. Baseline means for UIUI episodes/24 hrs were 2.6, 2.5, and 2.4, respectively.
4. Kaplan SA et al. Superior efficacy of fesoterodine over tolterodine extended release with rapid onset: A prospective, head-to-head placebo-controlled trial. *BJU Int* 2011;107:1432-1440.
^{††}12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (>8 voids and >1 UIUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=478); maximum dose of tolterodine ER 4 mg (n=973); or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=960). Number of patients evaluated for UIUI episodes/24 hrs was 448, 926, and 908, respectively. Baseline means for UIUI episodes/24 hrs were 2.4, 2.6, and 2.6, respectively.

Minimum 8 point font with 10 point leading for bold headings

Minimum of 8.5 point font with 10 point leading for text

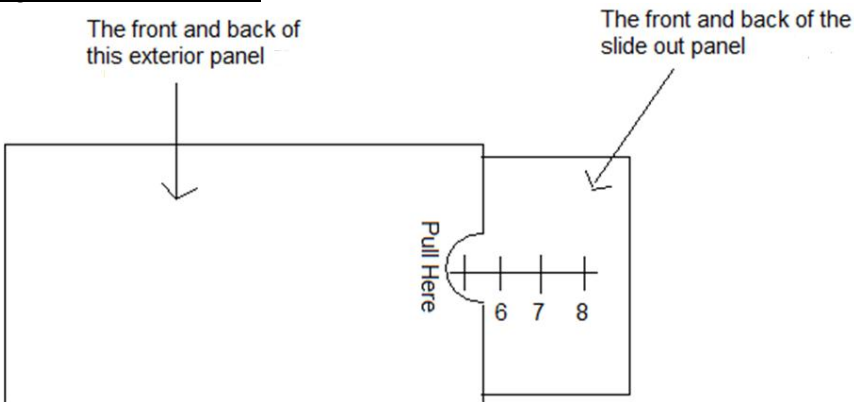
Minimum 6 point font with 7 point leading

Other key uses for middle level leading to highest level fair balance

For a slide ruler (see figure 10) the main advertising area is generally confined to the external outer facing surfaces (front & back). The ruler itself, which slides out, is not considered part of the main advertising surface. The manufacturer has the option of placing middle level fair balance on the exterior directing the reader to remove the ruler in order to access the highest level fair balance. It is possible that the ruler even unfolds thus offering a larger surface area. The reader then folds the ruler and easily slides it back into the outer case for continued use of the tool.

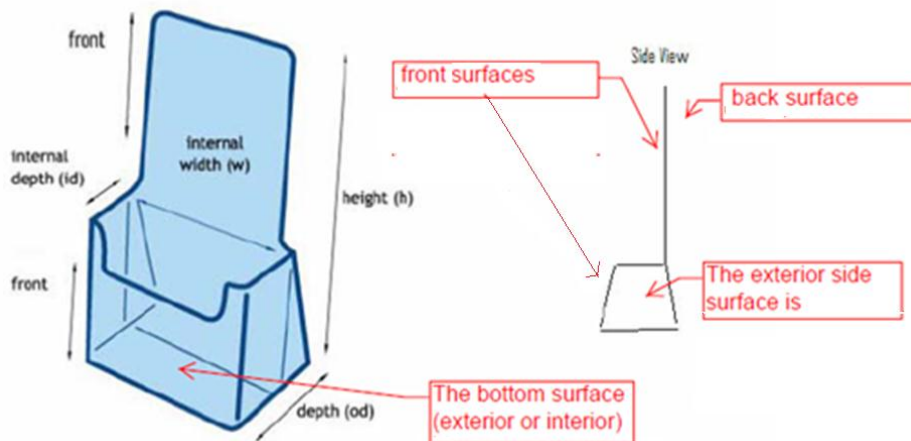
Other tools like bellybands, shelf talkers and tent cards offer similar opportunities.

Figure 10: Slide ruler



The main advertising area on a sample holder (see figure 11) is generally confined to the front-facing and side-facing panels. The back panel is typically pushed up against the back of the cupboard wall. Middle level fair balance can be used on the front or side panels to direct the HCP to pull the holder out of the cupboard so as to view the back panel for the highest level fair balance. Note that the highest level fair balance may not appear on the inside panels or the bottom panel as reading content on these surfaces would require awkward positioning or emptying of the sample tray. For similar reasons, the highest level of fair balance could not appear on the top or bottom shelf talker surfaces which rest on the shelf (i.e. product would need to be removed to make the balance copy visible).

Figure 11: Sample holder



Electronic banner ads in HCP gated environments which contain product claims require fair balance. Relegating the fair balance to a click through would not meet this requirement as this would constitute separation of the claims from the fair balance. However, middle fair balance may appear on the face of the banner with a click through directly to the highest fair balance. In such a case, the highest fair balance should be presented on the face of the weblink destination (i.e. the highest level fair balance should not be relegated to a button found on the weblink destination requiring additional click through). Although this disqualifies the weblink destination from being exempt from preclearance, this option simplifies communication of therapeutic claims on banner ads. Note that where multiple frames are used in the banner ad, the indication should appear on (or prior to) the first frame containing explicit marketing claims of benefit (refer to the document “Guidance on Indication Placement in Advertising”).

Please refer to the PAAB document “Guidance on base fair balance level selection and placement” for discussion on the use of middle fair balance on the homepage of product websites.

The Web Link Destination

The URL or electronic link can lead to any of the destination pages listed in PAAB code section 7.3.

Web link destinations on company/agent controlled product or corporate websites containing content which exceed the elements listed in 7.3.2b require PAAB review as a separate APS. All visible content on such pages (including but not limited to links and/or menu items) would be reviewed in the product branded context.