

Fair Balance & Web Link Destination Examples (HCP advertising)

# **Guidance Document Content Flow**

# **Purpose**

# The old

Figure 1: Journal Ad

Figure 2: Product summary

#### The new

Figure 3: Highest level fair balance for Toviaz

Figure 4: Web link destination

Figure 5: Web link destination containing references & study parameters

# Using middle level to lead to highest level fair balance

Figure 6: Example Journal ad for Toviaz

Figure 7: Highest fair balance placed elsewhere

Figure 8: Highest fair balance placed elsewhere with references and parameters

# Other key uses for middle level leading to highest level fair balance

Figure 9: Slide out ruler Figure 10: Sample holder

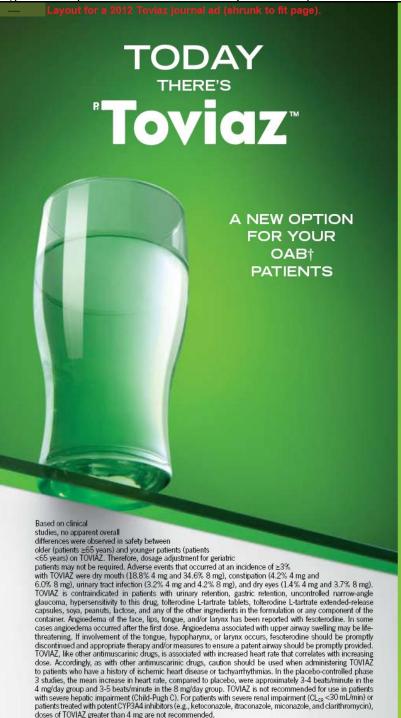
# **Purpose**

This document is essentially a collection of examples. Its purpose is to crystalize the principles in PAAB codes 4.4 & 7.3 and the concepts discussed in the PAAB guidance documents "Guidance on generating the three base fair balance levels (HCP advertising)" and "Guidance on base fair balance level selection and placement in Healthcare Professional APS". It is strongly recommended that you read those documents prior to reading the present document.

# The Old

Figure 1 shows the 2012 Toviaz journal ad while Figure 2 shows the PI that this ad refers to.

Figure 1: Layout for the 2012 Toviaz journal ad (i.e. before the code change).



For complete prescribing information, please refer to the Product Monograph. The Product Monograph is available upon request.

References: 1. Pfizer Canada Inc. TOWAZ Product Monograph. February 2012. 2. Nitti VW et al. Efficacy, safety and toberability of feotoerodine for overactive bladder syndrome. J Uno 2007;18:2482-2494. 3. Reschema S et al. Composition of isosterodine and follocrodine extended release for the treatment of overactive bladder. A head-to-head placebo-controlled Inj. J LV Int 2010;16:55-65. 4. Kaplas of at al. Superior efficacy of feotoerodine over tollocrodine extended release with rapid onset. A prospective, head-to-head placebo-controlled trial. BJU Int 2010;11:07:1432-1440.





Manhar TM Pricer Inc, used under license TOVIAZ TM C.P. Pharmacouticals International C.V. owner/ Prizer Canada Inc., Kirkland, Quebec H99 2M5

# Are your OAB patients on the verge of experiencing an accident?

TOVIAZ (fesoterodine fumarate extended-release tablet) is indicated for the treatment of patients with OAB with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

# Different by design12

. The conversion of TOVIAZ to its active metabolite, 5-hydroxymethyl tolterodine (5-HMT), is not dependent on cytochrome P450 liver enzymes

#### Demonstrated efficacy in treating **OAB** symptoms

- Up to 5X decrease in urgency episodes/24 hrs vs. placebo at Week 12<sup>Ns</sup>
- Median % change from baseline: -16.3% TOVIAZ 4 mg and -18.4% TOVIAZ 8 mg vs. -3.3% placebo (p<0.001; baseline means were 12.5, 11.6, and 11.4, respectively)

# Demonstrated superiority in treating UUI¹ episodes/24 hrs with TOVIAZ 8 mg vs. tolterodine ER 4 mg in 2 head-to-head trials at Week 123,411##

- Winsorized mean changes from baseline.
- Study 1: -1.5 placebo, -1.6 tolterodine ER, and -1.7 TOVIAZ (p=0.017 TOVIAZ vs. tolterodine ER)
- Study 2: -1.6 placebo, -1.7 tolterodine ER, and -2.0 TOVIAZ (p=0.0072 TOVIAZ vs. tolterodine ER)

### **Demonstrated safety and** tolerability profile1

- Most common adverse events ≥5%: dry mouth (18.8% 4 mg and 34.6% 8 mg) and constipation (4.2% 4 mg and 6.0% 8 mg)
- Discontinuation rates due to dry mouth were 0.4% and 0.8% in patients receiving TOVIAZ 4 mg and 8 mg, respectively55

#### Flexible dosing1

- · Available in two different dosage strengths: 4 mg and 8 mg

- † OAB—Overachive Bladder ‡ Cen parative clinical significance has not been established. § Bandomizel, double-Blind, plasebe-controlled, multicentre study of patients with OAB—symphons: Including urinary hereups and either uninary urgency or UII. Patients were candomized to receive placebo (m=274, TOVIA). 4 in g (m=283, or TOVIA).2 of in girl—29) sone-calify for Lewesk, Number of patients variousled for urgency episcles/24 has was 266, 267, and 267, respectively.
- ¶ UIII—ungo urinary incortinence
  ↑ UIII—ungo urinary incortinence
  ↑ 12 each, double-blind, double-dumny, placabe-controlled, paralled-group, andromized clinical bias of potenties with ORG 2-25 voids and 2.1 Uil-epicodes/24 hrs in 3-4 sy bladder durins at baselinel randomized to placable in-334% maximum dose of 100 place of the during of the dur



The fair balance is in the bottom left quadrant. Additionally, the icon in the extreme bottom right corner directs the reader to go to page 76 within the publication for the prescribing summary. Figure 2 is the prescribing summary spanning over 2 pages. This is what the reader would see upon arrival to page 76.

Figure 2: Toviaz 2012 Prescribing Summary (2 pages)





# Prescribing Summary



#### Patient Selection Criteria

THERAPEUTIC CLASSIFICATION: Anticholinergic - Antispasmodic Agent

INDICATIONS AND CLINICAL USE "TOVIAZ" (exclerodine furnarate extended-release tablet) is indicated for the treatment of patients with overactive bladder with symptoms of urliary frequency, urgency, or urge incontinence, or any combination of these symptoms. Gertatrics (>65 years of age): Based on clinical studies, no apprent overall differences were observed in safety between older ipatients >65 years) and younger patients (patients <65 years) on fesoterodine extended-release tablets. Therefore, dosage adjustment for gertatric patients may not be required (see SPECAL\_POPULATIONS). Pediatrics (<18 years of age): The safety and efficacy of TOVIAZ in pediatric populations have not hen established.

CONTRAIND ICATIONS: TOWAZ is contraindicated in patients with: urinary retention, gastric retention, uncontrolled narrow-angle glaucoma, hypersensitivity to this drug, toltenodine L-latrate tablets, toltenodine L-latrate extended-release capsules, soya, peanuts, lactose, any of the other ingredients in the formulation or any component of the container.

SPECIAL POPULATIONS: Pregnant Women: There are no adequate data from the use of feacterodine in pregnant women. Reproductive bxicity studies with feacterodine in animals show embryotocity at does close to maternally toke cross. The operatial risk for humans is unknown. Therefore, feacterodine should be used during pregnancy only if the potential bandft to the mother outwelpts the potential risk to the feature. Windows of childbearing potential should be considered for "returnent only if using adequate contraception. Nursing Women: it is not known whether feacterodine is excreted into human milk; therefore, breakfeating is not recommended during heatment with feacterodine. Predictions (<a href="returnent-page-14">returnent-page-14</a> (<a href="returnent-page-14



# Safety Information

WARNINGS AND PRECAUTIONS: Cardiovascular: TOVIAZ, likeother antimuscarinic drugs, is associated with increased heart rate that correlates with increasing dose. Accordingly, as withother antimuscerinic drugs, cautionshould beused when administering TOVIAZ to patients who have a history of ischemic heart disease or tad yearthy finnias. <u>Endocrine Metabolism</u>: CYP3A4: Caution should be exercised when prescribing or up-titrating fesoterodine from 4 mg to 8 mg in patients in whom an increased exposure to the active metabolite is expected, such as with concomitant administration of CYP3A4 inhibitors. In the presence of a potent CYP3A4 inhibitor (e.g., kelaconazole, itraconazole, miconazole, and clarithromycin), a potent or rever into leg, reactionation, incontained, incontained, into the presence of moderate CMP3A4 inhibitors (e.g., fluconazole), no dosing adjustments are recommended. While the effect of weak CMP3A4 inhibitors (e.g., climicitine) was not examined in a chical study, some pharmacolinetic interaction is expected, though lass than what was observed with moderate CMP3A4 inhibitors (see ADMINISTRATION and Supplemental Product Information), CYP2D6: Asubset of individuals are poor metabolizers for CYP2D6. Compared vith CYP2D6 extensive metabolizers not taking ketoconazole (a potent CYP3A4 inhibitor fur her increases in the exposure to the active metabolite of esoterodine were observed in subjects who were CYP2D6 poor metabolizers taking ketoconazole (see Supplemental Product Information). Gastrointestinal: Patients at Risk of Gastric Retention: TOVIAZ, like other antimuscarinic drugs, should be administered with caution to patients with decreased gastrointestinal motility, including patients with severe constipation and to patients with gastrointestinal dostruction disorders (e.g., pyloric stenosis) because of the risk of pastric retention (see CONTRAINDICATIONS). Genitourinary: Patients at Risk of Urinary Retention: TOVIAZ, like other antimuscarinic drugs, should be administered with caution to patients with clinically significant bladder outlet obstruction because of the risk of urinary retention (see CONTRAINDICATIONS and Supplemental Product Information). Hepatic/Billiary/Pancreatic: TOMAZ should be administered with caution to patients with impaired hepatic function. In patients with mild to moderate hepatic impairment, no dosage adjustment is required. Fesclerodine is not recommended for use in patients with severe hepatic impairment (see ADMINISTRATION). Immuna: Angloedema: Angloedema of the face, lips, longue, and/or larynx has been reported with fesoterodine. In some cases angloederna occurred after the first dose. Angloederna associated with upper airway swelling may be life-threatening. If involvement of the tongue, hypopharyms, or laryns occurs, tesaterodine should be promptly discontinued and appropriate therapy and/or measures to ensure a patient airway should be promptly provided. Lactose: TOWAZ extended-release tablets contain lactose. Patients with rare hereditary problems of galactose intolerance, the Lapp ladose deficiency or glucose-galactose malabsorption should not take this medicinal product. <u>Neurologic 'NOWZ</u>, like other artimuscarinic drugs, should be administered with caution to patients with myasthania gravis. <u>Optimalamologic</u>: Controlled Narrow-Angle Glaucomax: TOWAZ, like other antimuscarinic drugs, should be used with caution in patients being 'readed for narrow-angle glaucoma (see CONTRAMDICATIONS, <u>Renational COMTRAMDICATIONS</u>, <u>ended</u>; TOWAZ, should be administered with caution to patients with impaired renal function in patients with mild-to-moderate renal impairment, no dosage adjustment is required. Doses of feedredmice greater than 4 may are not recommended in patients with severe renal impairment (CL<sub>DOS</sub>:30 mL/min) (see ADMINISTRATION).

ADVERSE REACTION (see full listing): <u>Adverse Drug Reaction Overview</u>: Due to the pharmacological properties of fesoterodine, treatment may cause mild-to-moderate antimuscarinic effects like dry mouth, constipation, dry eyes, and dyspeps a <u>Clinical Trial</u>
<u>Adverse Drug Reactions</u>: The safety of TOVIAZ was primarily evaluated in Phase 2 and 3 controlled trials in a total of 2859 patients with overactive bladder of which 2288 were treated with fesoterodine. Of this total, 782 received TOVIAZ 4 mg/day, and 785 received TOVIAZ 8 mg/day in Phase 2 or 3 studies with treatment periods of 8 or 12 weeks Approximately 80% of these patients had >10 weeks exposure to TOVIAZ. A total of 1964 patients participated in two 12-week, Phase 3 efficacy and safety studies and subsequent open-label extension studies. In these 2 studies combined, 554 patients received TOVIAZ 4 mg/day and 566 patients received TOVIAZ 8 mg/day. In Phase 2 and 3 placebo-controlled trials combined, the incidences of serious adverse events in patients receiving placebo, TOVIAZ 4 mg, and TOVIAZ 8 mg were 1.9%, 3.5%, and 2.9%, respectively. All serious adverse events were judged to be not related or unlikely to be related to study medication by the investigator, except for four patients receiving TOVIAZ who reported one serious adverse event each: angina, chest pain, gastroenteritis, and OT prolongation on ECG. The most commonly reported adverse event in patients treated with TOMAZ was dry mouth. The incidence of dry mouth was higher in those taking 8 mg/day (35%) and in those taking 4 mg/tay (19%), as compared to placebo (7%). Dry mouth led to discontinuation in 0.4%, 0.4%, and 0.8% of patients receiving placebo, TOVIAZ 4 mg, and TOVIAZ 8 mg, respectively. For those patients who reported dry mouth, most had their first occurrence of the event within the first month of treatment. The second most commonly reported adverse event was constipation. The incidence of constipation was 2% in those taking placebo, 4% in those taking TO WAZ 4 mg/day, and 6% in those taking TO WAZ 8 mg. Patients also received TOVIAZ for up to three years in open-label extension phases of one Phase 2 and two Phase 3 controlled trials. In all open-label trials combined, 857, 701, 529, and 105 patients received TOVIAZ for at least 6 months, 1 year, 2 years, and 3 years respectively. The adverse events observed during long-term, open-label studies were s imitar to those observed in the 12-week, placebo-controlled studies, and included dry mouth. constipation, dry eyes, dyspepsia, and abdominal pain. Similar to the controlled studies, most achievise events of dry mouth and constipation were mild to moderate in intensity Serious adverse events, judged to be at least possibly related to study medication by the investigator, and reported more than once during the open-label treatment period of up to 3 years included urinary retention (3 cases), diverticulitis (3 cases), constipation (2 cases), irritable bowel syndrome (2 cases), and electrocardiogram 0T corrected interval prolongation (2 cases). The safety of TOVIAZ was further established in two additional 12-week, active- and placebo-controlled, double-blind, randomized studies comparing TOWAZ with tolderodine ER 4 mg and placebo. In these studies combined, 1527 patients received TOVIAZ 8 mg, 1552 patients received tolterodine ER 4 mg, and 755 patients received placebo. The most common treatment-emergent adverse events (dry mouth, constipation, and headache) reported with TOVIAZ during these 2 studies were similar to those observed in the 12-week, placebo-controlled studies. In dinical trials comparing fesoterodine to placebo, cases of markedly elevated liver enzymes (ALT increased, GGT increased) were reported at a frequency no different than placebo. The relation to fesoterodine treatment is unclear. TO VIAZ was associated with an increase in heart rate that correlated with increasing dose, a well-characterized effect described for antimuscarinic drugs. In the placebo-controlled phase 3 studies in patients with overactive bladder, the mean increases in hear't rate compared to placebo were approximately 3-4 beats/minute in the 4 mg/day group and 3-5 beats/minute in the 8 mg/day group. Geriatrics (>65 years of age) Of 1567 patients who received TOVIAZ 4 mg/day or 8 mg/day in the Phase 2 and 3, placebo-controlled, efficacy and safety studies, 515 (33%) were 65 years of age or older and 140 (9%) were 75 years of age or older. No overall differences in safety or efficacy were observed between patients vounger than 65 years of age and those 65 years of age of older in these studies; however, the incidence of antimuscarinic adverse events, including dry mouth, constituation, dyspepsia, increase in residual urine, dizziness (at 8 mg only) and urinary tract infection, was higher in patients 75 years of age and older as compared to younger patients. Post-Market Adverse Drug Reactions: The following events have been reported in association with fesoterodine use in worldwide post-marketing experience. Eye disorders: Blurred vision; Cardiac disorders: Palpitations, Sistin and suboutaneous tissue disorders: Angioedema including angioedema with airway obstruction, face edema, hypersensitivity reactions; Renal and urinary disorders: Urinary retention. Because these spontaneously reported vents are from the worldwide gost-marketing experience, the frequency of the events and the role of fesolerodine in their causation cannot be reliably determined

You can report any suspected adverse reactions associated with the use of health products to the Canada Vigilance Program by one of the following 3 ways:

- · Report online at www.healthcanada.gc.ca/medeffect
- Call toll-free at 1-866-234-2345
- · Complete a Canada Vigilance Reporting Form and:
- Fax toll-free to 1-866-678-6789, or
- Mail to: Canada Vigilance Program, Health Canada Postal Locator 0701C, Ottawa, ON K1A 0K9



#### Administration

Dosing Considerations: Dosing of TOWAZ (fesoterodine furnarate) may be affected by the following: individual response and tolerability, impared hepatic function and renal impairment, potent CYP3A4 inhibitors (see WARNINGS AND PRECAUTIONS and ADMINISTRATION, Recommended Dose and Dosage Adjustment). Recommended Dose and Dosage Adjustment: The recommended starting dose of TOVIAZ is 4 mg once daily. Based upon individual response and tolerability, the dose may be increased to 8 mg once daily. The daily dose of TOVIAZ should not exceed 4 mg in the following populations: patients with severe renal impairment (CL<sub>CR</sub>< 30 mL/min) and patients taking potent CYP3A4 inhibitors, such as ketoconazele, traconazele, micronazele, and diarifirmycin. ToWAZ is not recommended for use in patients with severe hepatic impartment (Child-Pugh C). Dosage adjustment may not be necessary for elderly patients (8-65 years of age) (see SPECIAL POPULATIONS). Administration: ToWAZ tablets should be taken with liquid and swallowed whole. ToWAZ can be administered with or without bod, and should not be chewed, divided, or crushed. TO VIAZ may be taken during the day or at night.

Supplemental Product Uniforms ion.

ANTHER ENGINED CHAIN IN MARKET PRODUCTION TO CONTROL THE ANTHER CHAIN AND A CH

System organ class/Preferred term		Placebo n=554	TOVIAZ 4 mg/day n=654	TOVIAZ 8 mg/day n=566
		%	%	%
Gastrointestinal disorders	Dry mouth	7.0	18.8	34.6
	Constipation	20	4.2	6.0
	Dyspepsia	0.5	1.6	2,3
	Nausea	1.3	0.7	1.9
	Abdominal pain upper	0.5	1.1	0.5
Infections	Urinary tract infection	3.1	3.2	4.2
	Upper respiratory tract infection	2.2	2.5	1.8
Eyedisorders	Dry eyes	0	1.4	3.7
Renal and urinary disorders	Dysuria	0.7	1,3	1.6
	Urinary retention	0.2	1.1	1.4
Respiratory disorders	Cough	0.5	1.6	0.9
	Drythroat	0.4	0.9	2.3
General disorders	Edema peripheral	0.7	0.7	1.2
Musculoskeletal disorders	Backpain	0.4	2.0	0.9
Psychiatric disorders	Incomnia	0.5	1.3	0.4
Investigations	ALTincremed	0.9	0.5	12
	GGT increased	0.4	0.4	1.2
Skin disorders	Rash	0.5	0.7	1.1

Skin disorders — Reah — 0.5 — 0.7 — 1.1
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Greekine (wak CIPSA-timbitos)	T	The effect of weak CYDM inhibitors was not examined; it is not expected to be in example of effect of moderate inhibitors.	
Riterpión (CYPSAI indeces)	cī	Editoria plateira d'O'Più blu direptici (99) un cone dei, Cons and Ric di tencier melabello directatio de comunica paparanta (75 cales di propriate), abronol administratio di bermodue di ng. Tie tenisal hillibi di baccier melabili von antickapel.	Induction of CPTAM may lead to price of plasma levels of the action probable of learning states of the Action of learning states are economised of in the procession of CPTAM induces mechanisms of CPTAM induces on commission and CPTAM induces in not recommentate.
CYP206 inhibitors	Ĭ	In your notal olines for CPP266, C <sub>max</sub> and AUC of the action motal oline were increased 17-and 2-lifet, empediedy.	The interaction with OYP266 inhibitors was not tested clinically. No desiry adjustments are occurrenced in the presence of CYP296 inhibitors.

	Warterin	a	A dirical study has shown in healthy volunteers that feathers dire 8 mg once duity has a significant effect on the PK or the anticoagulant activity to a single 25 mg does of worker fain. San duid therapeutic monitoring for warfarin should be continued.	
	Oral contrac eptives	σ	In the presence of fesoterodine, there were no clinically significant changes in the plasma concentrations of combined and contraceptives containing 0.03 mg arbitryl estadiol and 0.15 mg lewnor gestral.	

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For complete prescribing information, please refer to the Product Monograph, February 9, 2012.

The Half Product Managraph can be found at severe please can be portracting the Pieter Considering Moderal Information Services at 1, 300–463–6001.

TM Piter Inc., used under itiense TOAAZ IM C.P. Pharmaceuteals International C.V., owner/Rizer Canada Inc. © 2012 Piter Canada Inc., Krisland, Quebe: HSJ 3M5



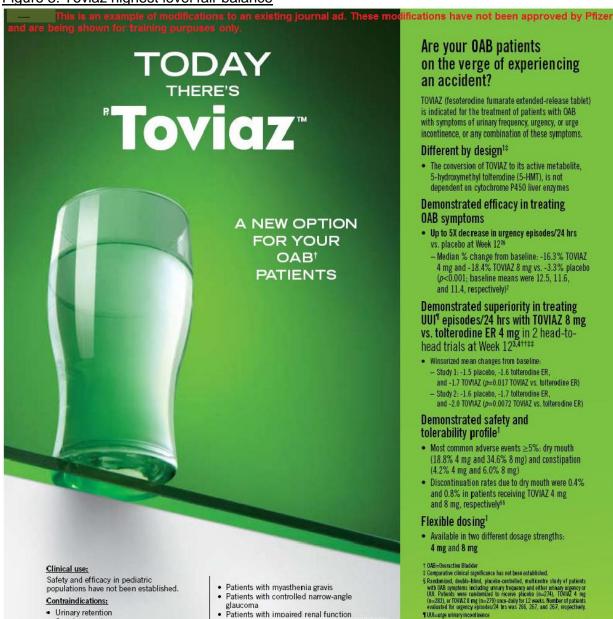




D000043898

# The New

Figure 3 is one of the ways the Toviaz ad can look after the July 2013 PAAB code change. The highest level of base fair balance is employed because the APS contains therapeutic claims.



- Gastric retention
- Uncontrolled narrow-angle glaucoma
- Hypersensitivity to tolterodine L tartrate, soya, peanuts, lactose

#### Relevant warnings and precautions:

- · Increase in heart rate
- Interaction with potent CYP3A4 inhibitors Patients at risk of gastric retention
- · Patients at risk of urinary retention
- · Patients with impaired hepatic function

- Patients with impaired renal function
  Use of contraception in women of childbearing

#### For more information:

Please consult the Product Monograph at www.toviaz.ca/PM1583 for important information relating to adverse reactions, drug interactions, and dosing information which have not been discussed in this piece.

The Product Monograph is also available by calling us at 1-800-XXX-XXXX

References: 1. Pitzar Canada Inc. TOVIAZ Product Monograph. February 2012. 2. Nitt VW et al. Efficacy, safety and tolerability of fosoterodine for overactive bladder syndrome. J Uni 2007;178:2488-2494. 3. Herschorn S et al. Comparison of Fesoterodine and bilaredine extended release for the treatment of overactive bladders. A head-to-head placebe-controlled Int. J EU Int. 2010;10(16):55-65. 4. Naplan S et al. Superior efficacy of fesoterodine over tollerodine extended release with rapid onset: A prospective, head-to-head placebe-controlled trial. EU Int. 2010;10(17):1432-1440.





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Pfizer Canada Inc., Licensee

PAAB © 2012 Pfizer Canada Inc., Kirkland, Quebec H9J 2M5

# Are your OAB patients on the verge of experiencing an accident?

TOVIAZ (fesoterodine fumarate extended-release tablet) is indicated for the treatment of patients with OAB with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

# Different by design1\$

. The conversion of TOVIAZ to its active metabolite, 5-hydroxymethyl tolterodine (5-HMT), is not dependent on cytochrome P450 liver enzymes

# Demonstrated efficacy in treating OAB symptoms

- Up to 5X decrease in urgency episodes/24 hrs vs. placebo at Week 1225
  - Median % change from baseline: -16.3% TOVIAZ
     4 mg and -18.4% TOVIAZ 8 mg vs. -3.3% placebo
     (p<0.001; baseline means were 12.5, 11.6,</li> and 11.4, respectively)2

# Demonstrated superiority in treating UUI<sup>®</sup> episodes/24 hrs with TOVIAZ 8 mg vs. tolterodine ER 4 mg in 2 head-to-head trials at Week 12<sup>3,441‡‡</sup>

- · Winsorized mean changes from baseline:
- Study 1: -1.5 placebo, -1.6 tolterodine ER, and -1.7 TOVIAZ (p=0.017 TOVIAZ vs. tolterodine ER)
- Study 2: -1.6 placebo, -1.7 tolterodine ER and -2.0 TOVIAZ (p=0.0072 TOVIAZ vs. tolterodine ER)

# Demonstrated safety and tolerability profile

- Most common adverse events  $\geq$ 5%: dry mouth (18.8% 4 mg and 34.6% 8 mg) and constipation (4.2% 4 mg and 6.0% 8 mg)
- Discontinuation rates due to dry mouth were 0.4% and 0.8% in patients receiving TOVIAZ 4  $\ensuremath{\text{mg}}$ and 8 mg, respectively§§

## Flexible dosing1

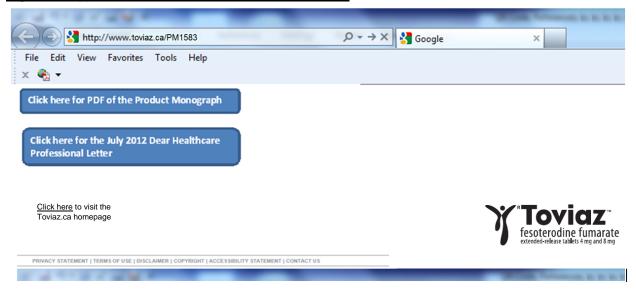
· Available in two different dosage strengths: 4 mg and 8 mg

1 0/80—Derective Bladder
2 Comparative Clinical significance has not been established.
5 Comparative Clinical significance has not been established.
5 Randonical (seliub-hind, placeha-controlled, multicentre study of patients with 088 symphons including arrively requesting and other in easy property of the controlled of the controlled



The web page at URL <a href="www.toviaz.ca/PM1583">www.toviaz.ca/PM1583</a> in the Figure 3 fair balance is a hypothetical page on the HCP gated website <a href="www.toviaz.ca">www.toviaz.ca</a>. Figure 4 shows an example of what this hypothetical web page could look like (for training purposes only, this webpage does not exist and has not been approved by Pfizer). Note that Toviaz does not have a July 2012 Dear HCP letter. The corresponding icon has been added for demonstration purposes only.

Figure 4: Hypothetical web link destination for Toviaz

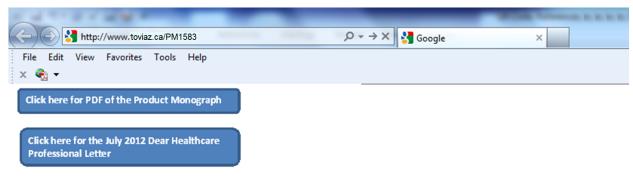


As per PAAB code section 7.3, this page must be accessible without the need to enter a password. This is possible as the APS containing the URL is distributed or made viewable in controlled fashion (i.e. targeted for HCPs). The URL itself therefore acts as the key into the Toviaz website. This is why you'll note the URL is not simply <a href="www.toviaz.ca">www.toviaz.ca</a>. There is no need for PAAB review of this web page provided the content is limited to that listed in PAAB code section 7.3.2b. The references and study parameters are reviewed within the context of the corresponding APS.

The reference list and the study parameters may appear in APS as in Figure 3. However, they could have alternatively been moved to the web link destination as shown in Figure 5. The click through to the TMA (and the Dear HCP letter if applicable) must be <u>very</u> prominent on the web link destination (e.g. large and the first item on the page).

Please note that the study parameters and the reference list may appear either on the face of the weblink destination (as in Figure 5) or they may be relegated to a click through button.

Figure 5: Hypothetical web link destination for Toviaz (with references & study parameters)



#### Reference List:

- 1. Pfizer Canada Inc. TOVIAZ Product Monograph. February 2012.
  - §§A total of 1964 patients participated in two 12-week. Phase 3 efficacy and safety studies. In these 2 studies combined, 554 patients received TOVIAZ 4 mg/day and 566 patients received TOVIAZ 8 mg/day.
- 2. Nitti VW et al. Efficacy, safety and tolerability of fesoterodine for overactive bladder syndrome. J Urol 2007;178:2488-2494.
- §Randomized. double-blind. placebo-controlled. multicentre study of patients with OAB symptoms including urinary frequency and either urinary urgency or UUI. Patients were randomized to receive placebo (n=274), TOVIAZ 4 mg (n=283), or TOVIAZ 8 mg (n=279) once-daily for 12 weeks. Number of patients evaluated for urgency episodes/24 hrs was 266, 267, and 267, respectively.
- 3. Herschorn S *et al.* Comparison of fesoterodine and tolterodine extended release for the treatment of overactive bladder: A head-to-head placebo-controlled trial. *BJU Int* 2010:105:58-66.
  - ††12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (>8 voids and >1 UUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=334); maximum dose of tolterodine ER 4 mg (n=684); or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=679). Number of patients evaluated for UUI episodes/24 hrs was 307, 626, and 619, respectively. Baseline means for UUI episodes/24 hrs were 2.6, 2.5, and 2.4, respectively.
- 4. Kaplan SA et al. Superior efficacy of fesoterodine over tolterodine extended release with rapid onset: A prospective, head-to-head placebo-controlled trial. BJU Int 2011:107:1432-1440.
  - ‡‡12-week, double-blind, double-dummy, placebo-controlled, parallel- group, randomized clinical trial of patients with OAB (>8 voids and >1 UUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (n=478); maximum dose of tolterodine ER 4 mg (n=973); or maximum dose of TOVIAZ (4 mg for 1 week then 8 mg for 11 weeks; n=960). Number of patients evaluated for UUI episodes/24 hrs was 448, 926, and 908, respectively. Baseline means for UUI episodes/24 hrs were 2.4, 2.6, and 2.6, respectively.



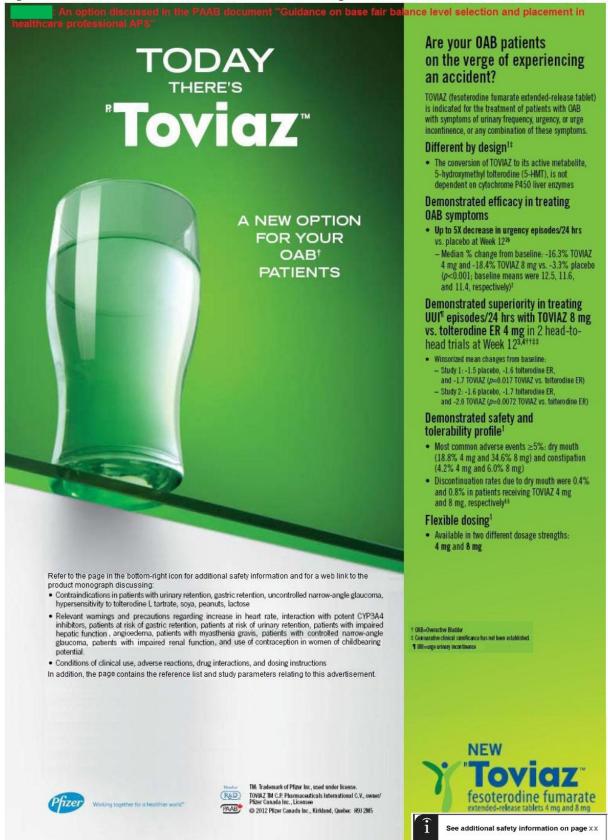
It is important to note that study parameters are the only footnotes which can be relegated to the web link destination. Disclaimers and definitions, for example, must remain on the face of the ad (on the same surface as the claims they are qualifying) in order to satisfy PAAB code section 2.1.

Rather than the Toviaz website, the manufacturer could have used a URL leading directly to the product monograph PDF document stored on the corporate website or to the Drug Product Directory search page on the Health Canada website. This would impose some limitations on the manufacturer options vis-à-vis the reference list and study parameters.

# Using middle level to lead to highest level fair balance

The APS in figure 3 employs the highest level fair balance as it has therapeutic claims. However, the manufacturer could instead choose to use middle fair balance on the face of the APS to direct the reader elsewhere to a surface which is easily accessible (e.g. same media) and conducive to easy reading. In Figure 6, we've modified the Figure 3 APS to accomplish this.

Figure 6: Middle level used to direct the reader to highest level fair balance



When the reader goes to page XX, they'll see Figure 7. In this case, <a href="www.toviaz.ca/PM1583">www.toviaz.ca/PM1583</a> would be figure 5. Note that the relevant page XX presentation should begin with the product logo so as to be easily located (and differentiated from other content on the page).

As Toviaz does not have any emphasized warnings and precautions (e.g. bolded/boxed) or a long list of clinical use issues in the "Indication and Clinical Use" section of the product monograph, the benefits of using middle fair balance within the main advertising message to direct HCPs to the highest level elsewhere are not as pronounced as they would be for other products.

Figure 7: Highest fair balance placed elsewhere



# Indication & Clinical use:

Indicated for the treatment of patients with overactive bladder with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Safety and efficacy in pediatric populations have not been established.

### Contraindications:

- Urinary retention
- Gastric retention
- Uncontrolled narrow-angle glaucoma
- Hypersensitivity to tolterodine L-tartrate, soya, peanuts, lactose

# Relevant warnings and precautions:

- · Increased in heart rate
- Interaction with potent CYP3A4 inhibitors
- Patient at risk of gastric retention

- Patient at risk of urinary retention
- · Patients with impaired hepatic function
- Angioedema
- Patients with myasthenia gravis
- Patients with controlled narrow-angle glaucoma
- Patients with impaired renal function
- Use of contraception in women of childbearing potential

# For more information:

Please consult the product monograph at <a href="https://www.toviaz.ca/PM1583">www.toviaz.ca/PM1583</a> for important information relating to adverse reactions, drug interactions, and dosing information which have not been discussed in this piece.

The product monograph is also available by calling us at 1-800-XXX-XXXX.

This brings us to another potential location for references and study parameters. In Figure 8, we've added the references and study parameters to the surface containing the highest level fair balance (rather than keeping them on the ad or moving them to the web-link destination). In this case, <a href="www.toviaz.ca/PM1583">www.toviaz.ca/PM1583</a> would be figure 4.

Figure 9 shows the minimum font sizes for content which does <u>not</u> appear on the face of the ad. These minimum requirements apply whether the content appears on the web link destination or elsewhere such as some other page within the publication. There are no minimum fair balance font sizes for content on the face of the ad (as fair balance size on the face of the ad should be comparable to the benefit copy font size).

# Figure 8: Highest fair balance placed elsewhere with references and parameters



#### Indication & Clinical use:

Indicated for the treatment of patients with overactive bladder with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Safety and efficacy in pediatric populations have not been established.

#### Contraindications:

- Urinary retention
- Gastric retention
- Uncontrolled narrow-angle glaucoma
- Hypersensitivity to tolterodine Ltartrate, soya, peanuts, lactose

# Relevant warnings and precautions:

- Increased in heart rate
- Interaction with potent CYP3A4 inhibitors
- Patient at risk of gastric retention
- Patient at risk of urinary retention
- Patients with impaired hepatic function

- Angioedema
- Patients with myasthenia gravis
- Patients with controlled narrow-angle glaucoma
- Patients with impaired renal function
- Use of contraception in women of childbearing potential

#### For more information:

Please consult the product monograph at <a href="https://www.toviaz.ca/PM1583">www.toviaz.ca/PM1583</a> for important information relating to adverse reactions, drug interactions, and dosing information which have not been discussed in this piece.

The product monograph is also available by calling us at 1-800-XXX-XXXX.

- 1. Pfacer Canada Inc. TOVIAZ Product Monograph. February 2012.

  1. Pfacer Canada Inc. TOVIAZ Product Monograph. February 2012.

  1. A total of 1964 catients outricioated in two 12-week. Phase 3 efficacy and safety studies. In these 2 studies combined, 554 patients received TOVIAZ 8 mg/day.

  2. NIIII Will et al. Efficacy, safety and telerability of feederednie for overactive blodder syndrome. J Livel 2007;178:2488-2494.

  1. Randomized, double-blind, placebo-controlled, multicentre study of patients with OAB symptoms including urinary frequency and either urinary urgency or UIII, Patients were randomized for receive placebo (n=274), 10VIAZ 4 mg (n=283), or TOVIAZ 8 mg (n=279) once-daily for 12 weeks. Number of patients evaluated for urgency episodes/24 hrs was 256, 267, and 267, respectively.
- Herschorn S et al. Comparison of fesoterodine and tolterodine extended release for the treatment of overactive bladder: A head-to-head placebo-controlled trial. BIU Int 2010:105:58-66.
- If 12-week, double-blind, double-dummy, placebo-controlled, parallel-group, randomized clinical trial of patients with OAB (-8 voids and s-1 UUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (m=334); maximum dose of totolled, (4 mg for 1 week then 8 mg for 11 weeks; m=5679), Number of totolled for UUI episodes/24 hrs was 307, 626, and 619, respectively. Baseline means for UUI episodes/24 hrs were 2.6, 2.5, and 2.4, respectively.
- 4. Kaplan SA et al. Superior efficacy of fesoterodine over tolterodine extended release with rapid onset: A prospective, head-to-head placebo-controlled trial. BAU Int 2011:107:1432-1440.
- the manufacture of the controlled parallel group, randomized clinical trial of patients with OAB (>8 voids). The controlled parallel group, randomized clinical trial of patients with OAB (>8 voids). and >1 UUI episodes/24 hrs in 3-day bladder diaries at baseline) randomized to placebo (m=478); maximum dose of tolterodine ER 4 mg (m=973); or maximum dose of tylleZ (4 mg for 11 week then 8 mg for 11 weeks, n=960). Number of patients evaluated for UUI episodes/24 hrs was 448, 926, and 908, respectively. Baseline means for UUI episodes/24 hrs were 2.4, 2.6, and 2.6, respectively.

# Figure 9: Font sizes for content which is **not** located on the face of the ad

# Toviaz fesoterodine fumarate

Indication & Clinical use:

Indicated for the treatment of patients with overactive bladder with symptoms of urinary frequency, urgency, or urge incontinence, or any combination of these symptoms.

Safety and efficacy in pediatric populations have not been established.

#### Contraindications:

- Urinary retention
- Gastric retention
- Uncontrolled narrow-angle glaucoma
- Hypersensitivity to tolterodine Ltartrate, soya, peanuts, lactose

## Relevant warnings and precautions:

- · Increased in heart rate
- Interaction with potent CYP3A4 inhibitors
- Patient at risk of gastric retention
- Patient at risk of urinary retention
- Patients with impaired hepatic function

# Minimum 8 point font with 10 point leading for bold headings

Angioedema

For more information:

- Patients with myasthenia gravis
- Patients with controlled narrow-angle glaucoma
- Patients with impaired renal function
- Use of contraception in women of childbearing potential

Please consult the product monograph at www.toviaz.ca/PM1583 for important information relating to adverse reactions, drug interactions, and dosing information which have not been discussed in this piece.

The product monograph is also available by calling us at 1-800-XXX-XXXX.

#### Reference list:

- Reference list:

  1. Péper Canada Inc. 10WAZ Product Monograph. February 2012.

  3th 2total of 1964 cubients carticicated in two 12-week. Phase 3 efficacy and safety studies. In these 2 studies combined, 554 quitents received TOVIAZ 8 mg/day and 566 patients received TOVIAZ 8 mg/day and 566 patients received TOVIAZ 8 mg/day.

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Minimum of 8.5 point

font with 10 point

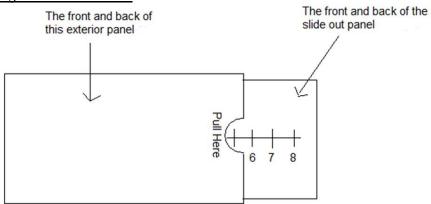
leading for text

# Other key uses for middle level leading to highest level fair balance

For a slide ruler (see figure 10) the main advertising area is generally confined to the external outer facing surfaces (front & back). The ruler itself, which slides out, is not considered part of the main advertising surface. The manufacturer has the option of placing middle level fair balance on the exterior directing the reader to remove the ruler in order to access the highest level fair balance. It is possible that the ruler even unfolds thus offering a larger surface area. The reader then folds the ruler and easily slides it back into the outer case for continued use of the tool.

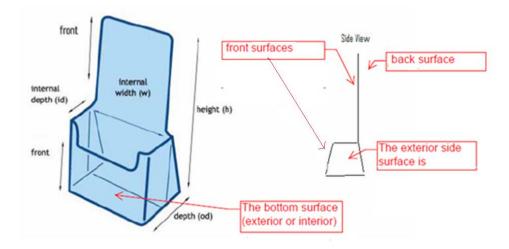
Other tools like bellybands, shelf talkers and tent cards offer similar opportunities.





The main advertising area on a sample holder (see figure 11) is generally confined to the front-facing and side-facing panels. The back panel is typically pushed up against the back of the cupboard wall. Middle level fair balance can be used on the front or side panels to direct the HCP to pull the holder out of the cupboard so as to view the back panel for the highest level fair balance. Note that the highest level fair balance may not appear on the inside panels or the bottom panel as reading content on these surfaces would require awkward positioning or emptying of the sample tray. For similar reasons, the highest level of fair balance could not appear on the top or bottom shelf talker surfaces which rest on the shelf (i.e. product would need to be removed to make the balance copy visible).

Figure 11: Sample holder



Electronic banner ads in HCP gated environments which contain product claims require fair balance. Relegating the fair balance to a click through would not meet this requirement as this would constitute separation of the claims from the fair balance. However, middle fair balance may appear on the face of the banner with a click through directly to the highest fair balance. In such a case, the highest fair balance should be presented on the face of the weblink destination (i.e. the highest level fair balance should not be relegated to a button found on the weblink destination requiring additional click through). Although this disqualifies the weblink destination from being exempt from preclearance, this option simplifies communication of therapeutic claims on banner ads. Note that where multiple frames are used in the banner ad, the indication should appear on (or prior to) the first frame containing explicit marketing claims of benefit (refer to the document "Guidance on Indication Placement in Advertising").

Please refer to the PAAB document "Guidance on base fair balance level selection and placement" for discussion on the use of middle fair balance on the homepage of product websites.

# The Web Link Destination

The URL or electronic link can lead to any of the destination pages listed in PAAB code section 7.3

Web link destinations on company/agent controlled product or corporate websites containing content which exceed the elements listed in 7.3.2b require PAAB review as a separate APS. <u>All</u> visible content on such pages (including but not limited to links and/or menu items) would be reviewed in the product branded context.